

RESPONSE TO EOI QUERIESREF: EOI No.MSSDS.419/SkillsMegh-ETP/OTS/2022/348, Dt: Shillong, the 25th Oct, 2024

Sl. No.	Clause no	Current Provision	Proposed Provision	Response
1	I. Evaluation of Proposals, 3. RECOGNISED CERTIFICATION	National Certification	The national certificate has to be issued by which governing body? Kindly clarify.	<p>Recognised Certification includes but not limited to either of the following:</p> <ul style="list-style-type: none"> • National Skill Development Corporation (NSDC) • Sector Skill Councils (SSCs) • Directorate General of Training (DGT) • All India Council for Technical Education (AICTE) • Indian Institutes of Skills (IIS) • National Council for Vocational Education and Training (NCVET) • Industrial Training Institutes (ITIs) and Industrial Training Centers (ITCs) • University Grants Commission (UGC) • Industry certifications such as Microsoft, Cisco, Oracle, Amazon Web Services, American Heart Association, Indian Nursing Council, American Academy of Professional Coders, Chartered Financial Analyst Institute, Indian Institute of Materials Management, National Institute of Construction Management and Research, World Travel & Tourism Council, eCommerce Council of India, National Institute for Industrial Training, Indian Council of Agricultural Research, International Air Transport Association, International Therapy Examination Council, etc

2	B. Eligibility Criteria	4. The TP should have an average annual turnover of Rs 3 crores or more in the last three financial years from similar services and must have been a profit making organization (in the case of company/partnership/ proprietorship) for the last 3 financial years.	Clarify if the firm should have positive net worth	The current criteria do not explicitly require a positive net worth. It is also not included in the assessment parameters.
			This criteria should be relaxed to 75 Lacs or 1 Cr last three years	Reducing the requirements to an average turnover of ₹75 lakh to ₹1 crore would significantly lower the entry threshold. Hence, No Change Reducing these benchmarks might limit our ability to select providers with substantial operational experience and financial stability. However, we will carefully consider this suggestion based on the overall objectives and participation levels in the EOI process.
		The TP should have been in existence for at least 3 years and involved in Skills/Livelihood training for at least 1000 persons in the last three years with a placement record of not less than 50% of the trained candidates with salaries not less than INR.20,000/- per month	Placed candidates' salary if less than 10000 can we apply for the bid as you are very well aware that in Government Project fresher candidate no company will provide 20000 salary so we request you to please give some relaxation on this and make it within 5000-8000.	Revised as below: The TP should have been in existence for at least 3 years and involved in Skills/Livelihood training for at least 1000 persons in the last three years with a placement record of not less than 50% of the trained candidates
			This criteria should be relaxed to 250 persons in last three years	Reducing the requirements to 250 trained persons would significantly lower the entry threshold. Hence, no change. Reducing these benchmarks might limit our ability to select providers with substantial operational experience and financial stability. However, we will carefully consider this suggestion based on the overall objectives and participation levels in the EOI process
		None	Is consortium/ Joint venture allowed?	Applications are expected to be submitted by individual entities meeting the eligibility criteria independently.

3	I. Evaluation of Proposals; 6. GUARANTEED PLACEMENT PERCENTAGE	Scores will be awarded proportionate to the Placement Percentage in the range of 70 - 100%	Can the minimum guaranteed placement percentage be considered 60%-70% for placement?	The ETP should guarantee for at least 70% placement of successful trainees with a minimum salary of INR.20,000/- per month.
4	I. Evaluation of Proposals; 6. GUARANTEED PLACEMENT PERCENTAGE	Proportionate Intermediate Score will be awarded for intermediate guaranteed remuneration	Can the minimum salary per month be considered of 18,000/-	The ETP should guarantee for at least 70% placement of successful trainees with a minimum salary of INR.20,000/- per month.
5	H. Post-Training Support	The ETP should guarantee for at least 70% placement of successful trainees with a minimum salary of INR.20,000/- per month. Overseas placement will be Preferred	Can we choose sectors accordingly for overseas placement?	Yes, any sector may be chosen. However, for Overseas Placement, the ETP should guarantee placement of successful trainees with a minimum salary of INR.50,000/- per month.
6	None	None	Total target per ETP	The EOI does not prescribe a fixed target per empanelled training provider (ETP). Instead, targets may be set based on each provider's capacity and the overall needs of the skill development initiative. Once empanelled, ETPs may be assigned targets in alignment with program goals and reviewed periodically based on performance and demand

7	Invitation for EOI	None	Pre Bid Meeting Date	As this is a continuous empanelment process, a formal pre-bid meeting has not been scheduled. However, we welcome any queries or requests for clarification through email, and we will provide responses to ensure all applicants have the necessary information. Responses on all queries will be uploaded in the official website.
			Last date for EOI Submission	There is no fixed deadline for EOI submission, as this is a continuous process. Applications can be submitted at any time throughout the year, allowing flexibility for interested and eligible training providers to apply when ready.
			Any EMD or Tender Processing Fee	No.

Sd/-
Executive Director
Meghalaya State Skill Development Society
