



**ADDENDUM #01**

Ref No : MSSDS/368/OSOT/SIP/RFP/2021.

Dated: 12 July 2021, Shillong

**Information for the applicants**

**RESPONSES TO THE PRE-BID QUERIES-RFP-OSOT**

Sl. No.	RFP document reference/section	Content of RFP requiring clarification/modification	Clarification / modification sought	Amendment(s) / Response(s) to the queries
1	Page 6-7: <b>Pre-qualification criteria</b>	Supporting documents For Partnership -  1. Valid GST Certificate	As Skill industry is exempted from the GST, therefore we don't have GST number. We request MSSDS to remove the mandatory submission of GST number and certificate. We can submit the PAN number.	<b>AMENDED:</b> In case of a registered Training Partner (TP) with NSDC, the firm/agency is "exempted" from submission of GST certificate as per SI. No. 9A of Notification No. 25/2012-ST dated 20.6.2012, Department of Revenue, Ministry of Finance, Govt of India.
2	Page:7 <b>Pre-qualification criteria</b> Section: 2	Sub-section 2.1.3  The agency should have successfully completed at least 2 Skills Development/Youth mobilization related assignments on record with a State Government with a minimum of 1,000 trainees in the last 3-5 years. (In case of Consortium/Subcontracting, either of the party shall be subject to adhere to the clause)	Is the work orders from Any State or Only Meghalaya State?	As mentioned in the RFP document, the agency should have successfully completed at least 2 Skills Development/Youth mobilization related assignments on record with ANY State Government with a minimum of 1,000 trainees in the last 3-5 years.
3	Page:8 <b>Pre-qualification criteria</b> Section: 2	As per Public Procurement Policy for Micro, Small and Medium Enterprises (MSMEs) Order, 2012, Tender sets free of cost and exemption from payment of	What are the related certificates required to submit? Do we need to submit any other document along with UDYAM REGISTRATION Certification for the supporting?	<b>UDYAM registration certificate is considered as a supporting document for this clause.</b>

		earnest money to registered MSMEs.		
4	Page:16 <b>Submission of proposal</b> Section: 3	Sub Section: 3.1.17  On the prescribed Date of bid submission, Bidder need to submit all the documents in physical form as per format provided in the RFP document.	Because of COVID pandemic, most of the courier and postal services are functioning late, so please consider the condition for Physical Submission of Documents on timelines and provide ample time to hand over the documents with extension on Bid submission date.	<b>The submission deadline has been extended. Please visit MSSDS portal at <a href="http://www.mssds.nic.in">www.mssds.nic.in</a> for further details.</b>
5	Page:21 <b>Evaluation of bidder's proposal</b>  Section: 5	Sub Section: 5.1.2; S. No: A.III  Previous Engagements of similar nature (Soft Skills / Life Skills) on record undertaken for Meghalaya Government in the last 3 years.	a) Please do consider the previous engagements in Employability Skills nature of work. Please do consider similar kind of works in other than Meghalaya states also.  b) We have conducted Career counselling workshops as part of NSDC Skill Saathi Program across PAN India for more than 1.7 lakhs candidates in various states. Can we consider this work order under this category?	<b>a) Remains unchanged.</b>  <b>b) This experience may be highlighted under Sub Section: 5.1.2; S. No: A.II of the RFP</b>
6	Page:23 <b>Evaluation of bidder's proposal</b> Section: 5	Sub Section: 5.1.2 S.No: C.IV Indigenous / Local Training Organisations with over 50% tribal employees	Please do consider the Non-Local Training Organization who intakes 50% of Local Tribal employees for Full Scoring points	<b>Remains unchanged.</b>
7	Page:21 <b>Evaluation of bidder's proposal</b>  Section: 5	Sub Section: 5.1.2; S. No: A.III Previous Engagements of similar nature (Soft Skills / Life Skills) on record undertaken for <b>Meghalaya Government</b> in the last 3 years. (Documentaries, Agreements, Referrals etc.)	Request you to change the criteria eligibility criteria: Previous Engagements of similar nature (Soft Skills / Life Skills) on record undertaken for any <b>CSR foundation</b> or State or Central Government in the last 3 years	<b>Remains unchanged.</b>
8	Page:21 <b>Evaluation of bidder's proposal</b>  Section: 5	Sub Section: 5.1.2 3000+ Trainees = 10 Marks	Request to reduce the number of trainees from 3000+ to 2000, to gain full marks	<b>Remains unchanged.</b>
9	Page:7 Section 2: <b>Pre-qualification criteria/ Instruction to bidder</b>	Sub Section:2 The bidder should have an average annual turnover of <b>Rs 50 Lac or more</b> in the last three financial years from similar services to the scope of work and must have been	Request to allow consortium annual turnover in the last three financial years for evaluation.	<b>Remains unchanged.</b>

		a profit-making organization (in the case of company/ partnership/ proprietorship) for the last 3 financial years ending 31.03.2020 (In case of Consortium/sub-contracting, the lead member must adhere to the clause)	Request to increase the annual turnover from Rs 50 Lac to Rs. 50 Crore for onboarding experienced players	
10	Page:31 <b>Objectives and Scope of Work</b>  <b>B: The scope for Project Management Unit shall include:</b>	Payment shall be made against the invoices duly certified by MSSDS, Government of Meghalaya officials. All taxes deductible at source, if any, at the time of release of payment, shall be deducted at source as per the current rate while making any payments. Before making any payment, deduction of penalties.	Please specify the procedure and timeline of approval of invoices post submission by the PMU	<b>PMU element has been deleted from the RFP. Kindly, refer to the RFP Corrigendum document uploaded on MSSDS portal on 01-07-2021.</b>  <b>The procedure for payment is subject to submission of the invoices as hard-copies with Utilization Certificate. Please refer to the page no. 37 of the RFP document for further details on the payment schedule.</b>
11	Page:38 <b>9: Service Level Agreement (SLA)</b>	Service Levels Penalty Service Level 1 Rs. 20,000/- Service Level 2 Rs. 50,000/	Request you to reduce the penalty for Service Level 1 to Rs. 5000/- and for Service Level 2 to Rs. 10,000/-	<b>Remains unchanged.</b>
12	Page:1 <b>Activity</b>	Last Date of submission of proposals: 4:00 PM, 17 July 2021	Request to extend the submission deadline by 10 days	<b>The submission deadline has been extended. Please visit MSSDS portal at <a href="http://www.mssds.nic.in">www.mssds.nic.in</a> for further details.</b>
13	Page:31 <b>Objectives and Scope of Work</b>	Sub section 4: Support MSSDS to identify and partner with suitable schools and colleges in the selected blocks of the district	Will the schools and colleges be only govt. aided ones or private schools can also be part of the programme?	<b>Private, Govt Aided and State-run schools and colleges can be part of the programme.</b>
14	Page:21 <b>Evaluation of Bidder's Proposal</b>	Table no. 5.1.2 of Clause 5 SI No. A(iii)  Previous Engagements of similar nature (Soft Skills / Life Skills) on record undertaken for Meghalaya Government in the last 3 years. (Documentaries, Agreements, Referrals etc.)	Sir, Seeing the scenario of training and capacity building program in the financial year 2019-20, and 2020-21 due to covid protocols, the number of trainings has drastically gone down in the state.  So it's a humble request from us If the scoring criteria for engagement of similar nature could be considered as <b>2000+</b> trainees <b>instead</b> of <b>3000+</b> as upper limit.	<b>Remains unchanged.</b>

15	Page:23 <b>Evaluation of Bidder's Proposal</b>	Table no. 5.1.2 of Clause 5 SI No. C(iv)  Indigening / Local Training Organisations with over 50% tribal employees. (Employee Data Sheet with necessary details to be submitted both individual or consortium)	The Head quarter of AFC India Ltd is based In Mumbai. However, we have a full-fledged office in Shillong. Shall we be considered under these criteria and eligible for the scoring?	<b>Yes, it would be considered if 50% of the total employees are tribal.</b>
16	Page:24 <b>Evaluation of Financial Proposal</b>	5.5.6 of Evaluation of Financial Proposal  For financial evaluation, the total cost indicated in the Financial Proposal will be considered. The bid price will include all taxes and levies and shall be in Indian Rupees and mentioned separately.	May we be able to know the estimated budget for the program. Being QCBS mode of evaluation it might be crucial for bidders to know the budget limitation or Unit cost per trainee.	<b>The project cost shall not be disclosed until the negotiation with a selected bidder takes place. However, for QCBS marking, the weightage from technical criteria coupled with the financial proposal with the given estimates for logistics and training shall be considered.</b>
17	Page:29 <b>Objectives and Scope of Work</b>	<b>The Skill and Talent development</b> Foundation course of 21 hours to be designed and developed.  A.3.b. Foundation course of 18 hours expected to be designed and developed	<b>In the Skill and Talent development</b> Foundation course of 21 hours to be designed and developed.  <b>Whereas in Scope of Work:</b> A.3.b. Foundation course of 18 hours expected to be designed and developed	<b>The course module shall be designed and developed by the selected SIP (State Implementing Partner) between 18-21 hours of foundation.</b>
18	Page:30 <b>Objectives and Scope of Work</b>	<b>Skill Module:</b> 15 hours session <b>Talent Module:</b> 15 hours session	a) Do we need to impart both Skill module and talent module to each aspirant?  b) Intervention on skilling could be done separately; from where we can identify the talent, and thereby a separate action plan to nurture the talent and create a platform for them to enhance their livelihood.	a) <b>Skill module and Talent module shall be delivered to each participant.</b>  b) <b>The identification of skill and talent shall be done during the foundation module.</b>
19	Page:33 <b>Objectives and Scope of Work</b>	Clause 14 The Scope for PMU	As the SIP would be performing the role of implementing appropriate interventions in the ground, it invariably would report to MSSDS. Its performance is expected to be reviewed, assessed by a separate cell, which would preferably be the PMU.  So, we request your kind attention to relook into this scope.	<b><u>AMENDED:</u> The SIP shall not review, assess and monitor the progress of the project and it's performance. The nodal agency MSSDS shall do the needful monitoring.</b>

20	Page:22 <b>Evaluation of bidder's proposal</b>	Table No. 5.1.2 (C) Resource qualification and Experience	<b><u>Point No. ii, and Point No. III</u></b> (Instructors/Trainer/Coordinators) At times when it comes to talent / skill and specially taking in the context of Meghalaya, there are skilled and talented resources at local level who are well versed with their sector, but might not have a relevant formal educational qualification.  In such case we seek your kind attention to relook into this parameter.	<b>Remains unchanged.</b>
21	Page:6 <b>Instruction to bidders</b> 2.1.3	The Bidder shall submit its proposal in the form and manner specified in this RFP. The Bid shall be submitted in two envelopes system (Technical Proposal and Financial Proposal) within the prescribed schedule. Upon selection, the Bidder shall be required to enter into an agreement with the authority.	Query: Will the agreement to be signed by the selected bidder be reviewed prior to sign-off by both parties for mutual approval and consent of terms? What will the mode of such edits and reviews be?	<b>A contract letter shall be awarded to the selected bidder.</b>
22	Page:6 2.1.4	Consortium or sub-contracting is allowed for this RFP. The bidder should be either a company (single legal entity) or a consortium of companies. In case of consortium, the applicant consortium shall submit a valid agreement among the members.	Change Requested: We wish to seek clarity on the definition of the term "sub-contracting" in the context of this RFP. In our experience sub-contracting of skills-based interventions can lead to the dilution of quality of human resources and action plans originally proposed by a selected bidder when contracted out. We propose that this clause be amended to exclude "sub-contracting" all together.	<b><u>AMENDED:</u> Sub-contracting will not be allowed in this case of SIP.</b>
23	Page:6 <b>Pre-Qualification Criteria</b>	Across all clauses in this section:  In case of Consortium/Subcontracting, either of the party shall be subject to adhere to the clause	Change Requested: If the MSSDS so decides to exclude "sub-contracting" from the language of Clause 2.1.4, then the term may be removed in all other clauses as well.	<b><u>AMENDED:</u> Sub-contracting is removed in all other clauses of the RFP document.</b>
24	Page:14 3.1.7	If an individual resource makes a false averment regarding his qualification, experience or other particulars, or his commitment regarding availability for the Project is not fulfilled at any stage after signing of the Agreement, he shall be liable to be debarred for any future assignment of the	Change Requested: We feel that the following text of the section is highly restrictive to an individual's career and does not account for genuine issues with regards to maternity, personal strife, ill-health and other concerns disconnected from professional calibre and expertise. We request the MSSDS to kindly reconsider or rephrase the following: "...or his commitment regarding availability for	<b>Remains unchanged.</b>

		authority for a period of 5 (five) years. The award of these Services to the Bidder may also be liable to cancellation in such an event.	the Project is not fulfilled at any stage after signing of the Agreement he shall be liable to be debarred for any future assignment of the authority for a period of 5 (five) years.”	
25	Page:15 3.1.15	Additionally, the bidder must note that MSSDS reserves the right to increase the resources to the existing list. MSSDS would notify the bidder one-month in advance to enable the bidder to deploy or withdraw resources. The financials shall be amended accordingly.	Change Requested: In light of the extensive and long engagement envisioned to execute this project, a number of human resources and associated assets will need to be secured on a long-term basis. While it will be possible to deploy additional resources, it will significantly affect the bidder’s relationships and goodwill to withdraw resources already deployed after committing to the same.  “MSSDS would notify the bidder one-month in advance to enable the bidder to deploy or withdraw resources.”  We propose that the word “withdraw” be removed from this clause.	<b>Remains unchanged.</b>
26	Page:19 Evaluation Process  Section: Intellectual Property Rights	MSSDS, Government of Meghalaya will own all rights, title, and interest in and to all data, reports, frameworks, specifications, designs, models, analyses, inventions, programs and other property or materials (collectively, the "Works") that "bidder" or, if an entity, employees, officers, managers, directors, or agents (collectively, "Personnel") develop in connection with the provision of the services including all copyright interests and intellectual property rights in the Project. "Bidder" shall perform all such acts as may be reasonably necessary for the purpose of perfecting the assignment to us of all copyright and other intellectual property rights in the Works. "Bidder"	During the performance of the bidder’s services, associated stakeholders and co-ordinating entities may gain access to certain pedagogies, learning frameworks, know-how, facilitation models, course materials, documentation, training manuals, or software that has been developed in-house over many years by the concerned Bidder and allows for significant competitive advantage directly impacting the future and survival of the bidding organisation.  We request the MSSDS to kindly recognise this significant concern and change the language of this clause to allow Bidders to continue to retain all intellectual property rights and copyright interests with regards to such Materials. The execution of the programmes and content developed and delivered cannot be construed as a handing over of rights and IP to the MSSDS or its partners/ affiliates/ training agencies.	<b>MSSDS shall have the right of ownership to the module content and materials (IPR).</b>

		hereby waives all moral rights in all jurisdictions.		
27	Page:21 5.1.2 B (I)	Bidder's proposed approach and methodology for the Project / 20 marks	Query: What is the recommended format for submission of the approach and methodology for the Project. How is this different from the Technical Presentation to be marked similarly as mentioned in Section 5.1.2 D (I) which is also for 20 marks.	<b>The approach and methodology shall be a detailed .pdf document highlighting breakdown and cumulative summary of the programme. The presentation is a virtual representation of the summary of the approach and methodology adopted.</b>
28	Page:22 5.1.2 C(II)	Instructors/Trainers on full time employment with the Agency.  Educational Qualification BA/B.Ed/BSc/BBA/BSW (or equivalent Diploma in Education or Skills Development)	Change Requested: Research clearly demonstrates that learners and participants of Skills-based interventions benefit immensely from experience-led training driven by practitioners and experienced facilitators of domain specific training. We propose that the basic eligibility of trainers and instructors for the project should also consider Class 12 pass-outs from the State, with professional/ corporate experience of 3 years or more in a similar field as an equivalent to the Educational Qualification Criteria. As the project expands its reach, the need to engage with local language instructors and trainers across districts and blocks will be inevitable. There are many skilled instructors who have considerable experience in their field of work but lack the educational qualifications to match this eligibility criteria. This potential pool of talent may be suitably engaged if this clause is amended. We also request that the Educational Qualifications also include a wider pool of graduates under BCom/ BCA streams.  <b><u>Proposed change:</u></b> Instructors/Trainers on full time employment with the Agency.  <b>Eligibility / Qualification</b> BA/B.Ed/BSc/BBA/BSw/ BCom / BCA Or, Equivalent Diploma/ Certificates in Education, Skills Development Or, Domiciles of Meghalaya with Class 12 Pass with at least 3 years of related experience in a professional, corporate or training setting.	<b><u>AMENDED:</u> “Domiciles of Meghalaya with Class 12 Pass with at least 3 years of related experience in a professional, corporate or training setting” are also eligible under this clause for Instructors/Trainers /Youth mentors on full time employment with the Agency.</b>

29	Page:22 5.1.2 C(III)	<p>Project Coordinator (3 no's) (Each Coordinator for training interventions; monitoring and evaluation; partnerships and mobilization)</p> <p>Educational Qualification MA/MBA/MSc/MSW/MCom (or equivalent Post graduate Diploma in Management, Social Work)</p>	<p>Change Requested: In keeping with the requirements specifically of the Project Co-ordinator role for Training Interventions, we suggest that the Educational Qualification for this category be expanded to include the BEd degree or an education diploma post-graduation. With reference to Point 8 of our document listed above, we also believe it would be appropriate to include extensive work experience in a similar domain with proven leadership as an alternative to the basic educational eligibility:</p> <p><b><u>Proposed Change:</u></b> Eligibility / Qualification MA/MBA/MSc/MSW/MCom (or equivalent Post graduate Diploma in Education, Management, Social Work)</p> <p>Or, Graduates with demonstrated track record in similar assignments or leadership roles with at least 6 years or more work experience.</p>	<p><b><u>AMENDED:</u> B.Ed degree shall also be considered as qualification for Project Co-ordinator role for Training Interventions.</b></p>
30	Page:31 Scope of Work	<p>The agency empanelled for the execution of this initiative shall ensure the following responsibilities and activities are undertaken:</p> <p>1. To design and develop suitable curriculum, content and training pedagogy for respective age groups (15 years - 24 years) covering:</p> <ol style="list-style-type: none"> <li>Life Skills &amp; Well-being</li> <li>Growth Mindsets</li> <li>Values and Decision Making</li> <li>English Speaking Skills</li> <li>Body Language</li> <li>Professionalism and Leadership</li> </ol> <p>2. To mobilize, enrol and train at least 11,000 (in a year) youth across the State's Districts through a demonstrated network of supporting partners, schools, college campuses:</p> <ol style="list-style-type: none"> <li>East Khasi Hills</li> <li>West Khasi Hills</li> <li>South West Khasi Hills</li> </ol>	<p>Queries:</p> <ol style="list-style-type: none"> <li>11,000 youth are to be identified annually for participation in the programme. We assume that ALL beneficiaries will take part in the Foundational, Skills and Talent components of the OSOT programme. Is this assumption correct?</li> <li>The bidder shall be charged with the responsibility of physically deploying only the Mobilisation &amp; Enrolment of beneficiaries, Foundational, Career Counselling and Soft Skills elements of the OSOT programme. Is this assumption correct?</li> <li>The bidder will not deploy the skills and talent programmes but will merely consult and advice on the same. Is this assumption correct?</li> <li>Under Point 3 of the Scope of Work, we request the MSSDS to also include "Online Group Coaching, where possible" as a means to conduct the said programmes in pandemic/lock-down circumstances.</li> </ol>	<ol style="list-style-type: none"> <li>Yes</li> <li>Yes</li> <li>Yes</li> <li>Shall be informed as per the given COVID circumstances at the launch of the project.</li> <li>Based on the assessment by the SIP after the delivery of Skill and Talent module (capped at 25%).</li> <li>The SIP shall not review, assess and monitor the progress of the project and it's performance. The nodal agency MSSDS shall do the needful monitoring. The bidder shall be responsible for identification and payment of the Skills and Talent partner.</li> <li>Please refer to the Corrigendum for an updated Financial Proposal.</li> <li>The selected SIP shall liaise with the Virtual Training Application (VTA) provider. However, the SIP is not expected to set up the same.</li> </ol>



		<p>d. West Jaintia Hills  e. East Jaintia Hills  f. Ri Bhoi  g. West Garo Hills  h. East Garo Hills  i. North Garo Hills  j. South Garo Hills  k. South West Garo Hills</p> <p>3. To execute the programmes through a combination of the following interventions:  a. Aspiration and Confidence Building youth Camps in select blocks and campuses across Districts during weekends.  b. Immersive 18-hour Foundation Programmes in Well Being, Personal Development, Life Skills and Public Speaking.  c. Foundational Career Guidance sessions to help participants identify a passion or an interest and enrol in a pre-defined skill mentorship opportunity and talent coaching programme and Hand-holding support.</p> <p>4. Support MSSDS to identify and partner with suitable Schools and Colleges in the selected blocks of the Districts.</p> <p>5. To provide facilitators and instructors adequately trained and equipped with the skills needed to conduct the programmes listed in the districts.</p> <p>6. To put in place an effective and efficient administrative team to monitor, supervise and continuously evaluate the quality of training, attendance and programme outcomes across phases.</p>	<p>5. Although “Leadership Development” has been listed as a final component of the project prior to Forward Linkage, the <b>Scope of Work</b> does not spell out the involvement of the prospective bidders for the same. Is the bidder expected to design these modules and deploy the training for this vertical to a select group of the 11,000 participants projected? If so, we request the MSSDS to kindly mention clearly the % of enrolled participants who will be taken through this module and to include this under the scope of work as it has a direct impact on the cost proposed.</p> <p>6. In point 14 of the Scope of Work “Support MSSDS in empanelling and monitoring Training Partner/agencies for OSOT”, we assume that the bidder will consult with and advise on the selection of training partners and talent coaches, as well as assist in the design of relevant modules for the identified domains. Bidder will monitor and evaluate the implementation of the same for the skills and talent modules but will not deploy the intervention itself. All costs for the Skills and the Talent module deployment and fees, if any, to be paid to the skills providers or coaches are out of the ambit of this bid. Is this assumption correct?</p> <p>7. Are consulting and execution of Media / Social Media campaigns and Video documentaries to be included under the scope of Work? If so, we request the MSSDS to kindly include this activity under the list to be incorporated in costs.</p> <p>8. Is the bidder expected to liaise with an external technology/software agency, appointed for the purpose of digitally monitoring the project milestones, reports, enrolments and assessments by MSSDS. If so, will the bidder be permitted to co-design and advise on the implementation of the data and digital platforms for the OSOT programme for efficiency? If not, will the bidder be expected to set up the technology solutions for the same?</p>	<p><b>9) The SIP shall only gather and upload the data on the Meghalaya Youth Portal.</b></p>
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		<p>7. To create suitable youth engagement interventions that recognise and celebrate talent and potential amongst the participants.</p> <p>8. To consult with MSSDS over the actual mentorship and coaching process for the skills and talent development phase and provide timely advice where needed to the Nodal department.</p> <p>9. To identify career aspirations and indigenous talent where possible and to suggest appropriate routes for further studies and/or suggest linkage to existing job-oriented skills training programmes with government.</p> <p>10. Manage the programme end to end and act as SPOC for the OSOT programme.</p> <p>11. Coordinate with MSSDS to derive a framework and implement the training module.</p> <p>12. Support MSSDS in OSOT procurement-related activities.</p> <p>13. Support MSSDS in implementing regulatory changes (if any).</p> <p>14. Support MSSDS in empanelling and monitoring Training Partner/agencies for OSOT.</p> <p>15. To document beneficiaries, record project milestones and provide printed reports and assessments thereof to MSSDS.</p>	<p>9. Is the bidder expected to design a digital platform for forward linkage and celebration of talented youth discovered during the programme?</p>	
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31	<b>Resource Deployment Requirement</b>  Page:36  8.1.4 (III)Instructor/Trainer	<ul style="list-style-type: none"> <li>• To design and develop suitable curriculum, content and training pedagogy for respective age groups.</li> <li>• Foundational Career Guidance sessions.</li> <li>• Coordinate with MSSDS in developing foundation programmes.</li> <li>• Monitor enrolment tasks assigned to agency</li> <li>• Draft and submit monthly survey progress report</li> <li>• Provide key insights to knowledge experts on OSOT implementation.</li> <li>• To create suitable youth engagement interventions that recognise and celebrate talent and potential amongst the participants.</li> <li>• Present any research and interventions or findings to MSSDS and agency.</li> <li>• Coordinate with knowledge experts and research teams.</li> </ul>	<p>1) We suggest that the list of responsibilities be amended and that certain key responsibilities be shifted instead to the Project Co-ordinators specifically. List suggested for movement to Section 8.1.4 (II) Project Coordinators: To design and develop suitable curriculum, content and training pedagogy for respective age groups.  Coordinate with MSSDS in developing foundation programmes.  Provide key insights to knowledge experts on OSOT implementation.  Present any research and interventions or findings to MSSDS and agency.  Coordinate with knowledge experts and research teams.</p> <p>2) We also suggest that the following roles be clearly added on to this list for the Trainer/Instructor profile:  To facilitate Foundational and Career Counselling workshops and interventions on-site or online as required.  To assess participant progress along defined parameters.</p>	<p><b>1) Remains unchanged.</b></p> <p><b>2) Remains unchanged.</b></p>
32	Page:37 Payments	Cost of resources and mobilization expenses (Please specify details including logistics for block level Youth Camps)  Drafting of modules and curriculum	Query: Request clarification on the “Drafting of modules and curriculum”. We assume that this relates only to the modules listed under the scope of work in terms of foundational and aspiration boot camps and programmes and is not tied in to the skills and talent modules to be deployed by external partners. Is this assumption correct?	<p><b>The SIP shall organise the Aspirational Booth/Youth Camp and draft the modules and curriculum for</b></p> <p><b>a) Foundation</b></p> <p><b>b) Growth and Leadership module.</b></p> <p><b>Also, the SIP shall facilitate MSSDS in finalising the modules and curriculum for Skills and Talent providers. Each District Skill Committee (DSC) shall provide list of identified skills and talents in identified block of their respective district for which the modules and curriculum shall be drafted.</b></p>
33	Page:37 Payments	Cost of resources and mobilization expenses (Please specify details including logistics for block level Youth Camps)  Drafting of modules and curriculum	Query: The time of payment is not clearly articulated here. Does “as an advance” mean prior to “Submission of a detailed plan of Action” milestone listed?	<p><b>It is mentioned in the RFP document page no:37 that the advance of 25% of the total quoted value shall be disbursed after</b></p> <p><b>a) Submission of a detailed plan of action</b></p> <p><b>b) Drafting of modules and curriculum for Foundation</b></p>

		Submission of a detailed plan of action 25% of the total quoted value (as an advance)		<b>c) Submission of the joining letters of the resources deployed.</b>  <b>Please refer to page:37 of the RFP Corrigendum document.</b>
34	Page:37 Payments	Training of participants Submission of participant data, invoices, progress report of 50% of the total allotted target.  25%	Query: For the second instalment's submission of progress reports for 50% of total allotted target, we are unclear about the reference "Training of Participants". Does this refer to the training modules referenced under the scope of work- specifically foundational, career counselling and aspiration bootcamps? We assume that this does not include the skills and talent trajectory of the OSOT programmes. Is this assumption correct?	<b>As mentioned in the RFP Corrigendum document, see page:37, the total target shall include Skill and Talent component but not Forward linkage.</b>
35	Page:45 4 Format-3 Format of Financial Bid	MAN-MONTH EFFORT AND RATES We have indicated in the relevant forms enclosed the unit rates for man-month for the purpose of on account of payment. We understand that department may extend additional resources or reduce the resource estimated through notification one-month prior to the deployment or withdrawal.	Change Requested: Referring to Point 5 of our list of queries above, request MSSDS to kindly amend the format to remove the words "reduce" and "withdrawal" from the format.	<b>Remains unchanged.</b>
36	Page:21 Draft the modules and curriculum	5.1.2. The scoring criteria to be used for evaluation shall be as follows:  III. Previous Engagements of similar nature (Soft Skills /Life Skills) on record undertaken III. Previous Engagements of similar nature (Soft Skills/Life Skills) on record undertaken	We request you to please give some relaxation in the evaluation marking criteria, Previous Engagements of similar nature (Soft Skills / Life Skills) on record undertaken for any state Government/central Government or any government Department in the last 3 years.	<b>Remains unchanged.</b>
37	Page:7 <b>Instruction to Bidders</b>	2.1.4 (Point 2) Pre-Qualification Criteria.  The bidder should have an average annual turnover of <b>Rs 50 Lac</b> or more in the last three financial years from similar services to the scope of work and must have been	Shall a Single Legal Entity be eligible to bid if their Average Annual Turnover is below 50 Lacs for the past three financial years?  Further please note the following: -	<b>Any entity having annual turnover below INR 50 lac in the last three financial years shall not be qualified in this criteria.</b>

		<p>a profit-making organization (in the case of company/partnership/_ proprietorship) for the last 3 financial years ending 31.03.2020</p> <p>(In case of Consortium/sub-contracting, the lead member must adhere to the clause)</p>	<p>1) Our Turnover for FY 2020-21 shall exceed Rs. 50 Lacs. Our turnover for the current FY is also estimated to easily exceed Rs. 50 Lacs.</p> <p>2) We are currently engaged with Government of Meghalaya aided Projects under similar skill development schemes and possess the needed dexterity and acumen to undertake the work.</p> <p>3) Our organization has been working vigorously in allied sectors as required by you for the past 8 years.</p>	
38	<p>Page:7</p> <p><b>Instruction to Bidders</b></p>	<p>2.1.4 (Point 2) Pre-Qualification Criteria.</p> <p>The bidder should have an average annual turnover of <b>Rs 50 Lac</b> or more in the last three financial years from similar services to the scope of work and must have been a profit-making organization (in the case of company/partnership/_ proprietorship) for the last 3 financial years ending 31.03.2020</p> <p>(In case of Consortium/sub-contracting, the lead member must adhere to the clause)</p>	<p>Can an entity enter into a consortium with an individual such that the combined receipts exceed Rs. 50 Lakhs (both from business and salary earnings)? The said individual shall be actively involved in undertaking the proposed project.</p>	<p><b>A consortium shall be deemed eligible only if joint venture is between firms or entities but not individuals.</b></p>

Sd/-  
Executive Director  
MSSDS, Shillong

Copy to:

1. Chief Executive Officer, MSSDS, Shillong.
2. Administrative Officer, MSSDS, Shillong for uploading the document on the MSSDS portal for applicant/public information.
3. Office copy